

### **Master of Business Administration**

Programme Code: MBA (Agri. Business)

**Duration - 2 Years Full Time** 

**Programme Structure** 

2017



Program Name: Master of Business Administration (Agri-Business)

### FIRST SEMESTER

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Course Code	Course Title	Category	Lectures (L) Hours per week	Tutorial (T) Hours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits
MBA101	Organization Behavior	CC	3	0	0	3
MBA102	Accounting for Management	CC	2	1	0	3
MBA103	Managerial Economics	CC	3	0	0	3
MBA104	Marketing Management	CC	3	0	0	3
MBA105	Information Technology for Managers	CC	2	0	2	3
MBA106	Quantitative Techniques in Management	CC	2	1	0	3
MBA107	Legal Aspects of Business	CC	2	0	0	2
MBA108	Principles of Management	CC	2	0	0	2
MBA109	Managerial Competency & Career Development	CC	1	0	2	2
	Value Added Course	S			T	
BCS111	Business Communication – I	VA	1	-	-	1
BSS111	Behavioral Science – I	VA	1	-	_	1
	Foreign Language – I	VA	2	-	-	2
FLN111	French					
FLG111	German					
FLS111	Spanish					
FLJ111	Japanese					
FLC111	Chinese					
	TOTAL	Max: 24 Lectures / Week		2	2	28



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### **SECOND SEMESTER**

Course Code	Course Title	Category	Lectures (L) Hours per week	Tutorial (T) Hours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits
MBA201	Human Resource Management	CC	3	0	0	3
MBA202	Financial Management	CC	2	1	0	3
MBA205	Operations Management	CC	2	1	0	3
MBA210	Economic Analysis	CC	3	0	0	3
MBA281	Business Research Methods	CC	2	1	0	3
MBA282	Entrepreneurship & New Venture	CC	2	0	0	2
MBA283	Business Ethics and Corporate Governance	CC	2	0	0	2
MBA221	Agribusiness and Rural Environment	DE	2	1	0	3
MBA222	Agricultural Marketing Management	DE	2	1	0	3
	Open Elective-I	OE				3
	Value Added Cor	urses				
BCS211	Business Communication – II	VA	1	0	0	1
BSS211	Behavioral Science – II	VA	1	0	0	1
	Foreign Language – II					
FLN211	French					
FLG211	German					
FLS211	Spanish					
FLJ211	Japanese					
FLC211	Chinese	VA	2	0	0	2
	TOTAL					32



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#### THIRD SEMESTER

	THIRD SEMES	IEK					
Course Code	Course Title	Category	Lectures (L) Hours per week	Tutorial (T) Hours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits	
MBA301	Strategic Management	CC	2	1	0	3	
MBA303	Business Modeling	CC	2	0	2	3	
MBA304	Industry & Company Analysis	CC	2	0	2	2	
MBA311	Post - Harvest Management	DE	2	1	0	3	
MBA311	Post - Harvest Management	DE	2	1	0	3	
MBA313	Rural Marketing	DE	2	1	0	3	
MBA380	Social Banking & Micro Finance	DE	2	1	0	3	
MBA350	Summer Internship	CC	0	0	18	9	
Domain Elective-III: Choose two courses from the following courses.							
	Agribusiness Mana		_				
MBA381	Agricultural Risk Management	DE	2	1	0	3	
MBA382	Food Processing Management	DE	2	1	0	3	
	Finance and Acco	unting		•			
MBA318	Cost and Management Accounting	DE	2	1	0	3	
MBA319	Large Scale Investment	DE	2	1	0	3	
MBA320	International Finance	DE	2	1	0	3	
MBA322	Security Analysis & Portfolio Management	DE	2	1	0	3	
MBA379	Fixed Income Investments	DE	2	1	0	3	
MBA380	Social Banking & Micro Finance	DE	2	1	0	3	
	Human Resou	rce					
MBA324	Industrial Relations & Labor Laws	DE	2	1	0	3	
MBA325	Performance & Competency Management	DE	2	1	0	3	
MD 4226	Strategic Human Resource	DE	2	1		2	
MBA326	Management  HD Audit & HD Information Systems	DE DE	2	1	0	3	
MBA329 MBA377	HR Audit & HR Information Systems  Concret Human Psychology	DE	2 2	1	0	3	
MBA378	General Human Psychology Compensation & Reward Management	DE	2	1	0	3	
WIDA3/8	Management	DΕ	2	1	U	3	

	International Bu	siness				
MBA320	International Finance	DE	2	1	0	3
	Export Import Documentation &					
MBA336	Logistics	DE	2	1	0	3
MBA340	International Economics & Policy	DE	2	1	0	3
	WTO & International Regulatory	1	_			_
MBA371	Environment	DE	2	1	0	3
MBA372	International Business Strategy	DE	2	1	0	3
MD 4 272	Growth Prospects of Thrust Areas of	DE	2	1		
MBA373	Indian Exports	DE	2	1	0	3
7.55 1.010	Marketing and					
MBA313	Rural Marketing	DE	2	1	0	3
MBA360	Consumer Behavior	DE	2	1	0	3
MBA361	Product & Brand Management	DE	2	1	0	3
MBA362	Advertising & Sales Promotion	DE	2	1	0	3
MBA374	Marketing Research	DE	2	1	0	3
MBA375	Retail & Mall Management	DE	2	1	0	3
MBA376	Digital Marketing	DE	2	1	0	3
	<b>Open Elective-II</b>	OE				3
	Value Added Co	urses				
BSC311	Business Communication – III	VA	1	0	0	1
BSS311	Behavioral Science – III	VA	1	0	0	1
	Foreign Language – III					
FLN311	French					
FLG311	German					
FLS311	Spanish					
FLJ311	Japanese					
FLC311	Chinese	VA	2	0	0	2
	TOTAL					42



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### **FOURTH SEMESTER**

	FOURTH SEMI		ı		1		
Course Code	Course Title	Category	Lectures (L) Hours per week	Tutorial (T) Hours per week	Project (P)/Term Paper (TP) Hours per week	Total Credits	
MBA455	Dissertation	CC	0	0	18	9	
MBA405	Agricultural Risk Management	DE	2	1	0	3	
MBA406	Food Processing Management	DE	2	1	0	3	
MBA408	Marketing Models in Agribusiness	DE	2	1	0	3	
Domain Ele	ctive-III: Choose any one course from	the follo	owing course	es.			
Finance and Accounting							
MBA414	Financial Engineering	DE	2	1	0	3	
MBA472	Strategic Financial Management	DE	2	1	0	3	
MBA473	Behavioral Finance	DE	2	1	0	3	
	Human Resor	ırce		•			
MBA419	Social & Industrial Psychology	DE	2	1	0	3	
MBA420	Organization Structure, Design & HR Planning	DE	2	1	0	3	
MBA422	Global Human Resource Management	DE	2	1	0	3	
	International Bu	ısiness					
MBA430	Global Outsourcing: Issues & Perspective	DE	2	1	0	3	
MBA431	International Marketing	DE	2	1	0	3	
MBA433	Foreign Trade Policy	DE	2	1	0	3	
IVIDIT 133	Marketing and	1		1	Ü		
MBA431	International Marketing	DE	2	1	0	3	
MBA463	Customer Relationship Management	DE	2	1	0	3	
MBA471	Supply Chain Management	DE	2	1	0	3	
	Value Added Co	1		1 -			
BCS411	Business Communication – IV	VA	1	0	0	1	
BSS411	Behavioral Science – IV	VA	1	0	0	1	
	Foreign Language – IV	VA	2	0	0	2	
FLN411	French						
1	ı	1	1	1			

FLG411	German			
FLS411	Spanish			
FLJ411	Japanese			
FLC411	Chinese			
				25

Total Credits (28+32+42+25) = 127